

### Bank Holding Company Performance Report September 30, 2021—FR BHCPR

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construed as a rating of any institution by the Federal Reserve System. Users are cautioned that any conclusions drawn from this report are their own and are not to be attributed to the Federal Reserve System. In this report, all references to "bank holding company(ies)" are inclusive of "savings and loan holding company(ies)" unless otherwise noted. Questions regarding the contents of this report should be directed to the nearest Federal Reserve Bank.

BHC Na	UNITED SERVICES AUTOMOBILE ASS	OCIATION
DITC INA	e	
City/Stat	e SAN ANTONIO, TX	
Bank Ho	Iding Company Information	
Federal Res	serve District: 11	
Consolidate	d Assets (\$000): 211,711,000	
Peer Group	Number: 9 Number in Peer Group:	
Number of I	Bank Subsidiaries:	<del></del>
Peer Group Number	Description	
1	Consolidated assets equal to or greater than \$10	billion
2	Consolidated assets between \$3 billion and \$10 b	
3	Consolidated assets between \$1 billion and \$3 bi	
4	Consolidated assets between \$500 million and \$	
5	Consolidated assets less than \$500 million (starti	ng March 2006 includes
6	former peer group 6) Consolidated assets less than \$300 million (valid Starting March 2003 includes former peer group 7	7)
7	Consolidated assets less than \$150 million (valid	only prior to March 2003)
9	Atypical and second-tier holding companies	
Mailing Add		1
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### **Summary Ratios**

BHC Name

_					
	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018
Average assets (\$000)	204,949,947	182,190,393	184,776,230	167,406,238	158,706,759
Net income (\$000)	3,069,000	2,348,230	3,906,889	4,006,321	2,290,846
Number of BHCs in peer group				_	

Number of Brics in peer group													
	BHC	Peer # 9 Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9 F	ct BHC	Peer # 9	Pct
Earnings and Profitability: Percent of Average Assets					·							•	
Net interest income (tax equivalent)	2.71		3.20			3.14			3.73		3.7	5	
+ Non-interest income.	15.32		16.82			16.34			17.21		16.2	1	
- Overhead expense	16.20		17.24			16.82			18.11		17.8	9	
- Provision for credit losses	-0.10		0.74			0.50			0.43		0.3	8	
+ Securities gains (losses)	0.02		0.15			0.10			0		-0.0	3	
+ Other tax equivalent adjustments	0		0			0			0			0	
= Pretax net operating income (tax equivalent)	2.26		2			2.45			2.85		1.6	6	
Net operating income	2		1.72			2.11			2.39		1.4	4	
Net income	2		1.72			2.11			2.39		1.4	4	
Net income (Subchapter S adjusted)													
Percent of Average Earning Assets													
Interest income (tax equivalent)	3.01		3.62			3.54			4.26		4.1	_	
Interest expense	0.06		0.16			0.14			0.23		0.1		
Net interest income (tax equivalent)	2.95		3.46			3.40			4.04		4.0	4	
Losses, Allowance, and Past Due + Nonaccrual													
Net loan and lease losses / Average loans and leases	0.65		1.35			1.18			1.41		1.3	8	
Earnings coverage of net loan and lease losses (X)	16.25		7.71			9.81			7.84		4.8	1	
Allowance for loan and lease losses / Total loans and leases not held-for-sale	1.98		2.95			2.68			1.62		1.6	2	
Allowance for loan and lease losses / Total loans and leases	1.94		2.85			2.64			1.53		1.5	8	
Nonaccrual loans and leases + OREO / Total loans and leases + OREO	3.84		4.76			5.30			1.28		1.2	4	
30–89 days past due loans and leases / Total loans and leases	0.31		0.30			0.39			0.55		0.5	9	
Liquidity and Funding													
Net noncore funding dependence	1.26		-1.67			-1.12			-4.93		-10.8	3	
Net short-term noncore funding dependence	-0.57		-2.70			-3.30			-6.11		-12.4	1	
Net loans and leases / Total assets	19.07		23.08			21.40			29.19		30.4	2	
Capitalization													
Tier 1 leverage ratio	0		0			0			0			0	
Holding company equity capital / Total assets	19.29		20.36			20.09			20.33		19.6	5	
Total equity capital (including minority interest) / Total assets	19.55		20.39			20.18			20.33		19.6	5	
Common equity tier 1 capital / Total risk-weighted assets													
Net loans and leases / Equity capital (X)	0.99		1.13			1.07			1.44		1.5	5	1
Cash dividends / Net income	0		0			0			0			0	1
Cash dividends / Net income (Subchapter S adjusted)													
Growth Rates			•										
Assets	9.30		11.48			15.32			9.51		1.9	5	
Equity capital.	3.55		9.14			13.96			13.32		1.8		
Net loans and leases	-9.72		-10.55	1		-15.46			5.09		-0.4		
Noncore funding	-4.89		237.95			255.88			6.32		-10.5		
Parent Company Ratios		. '										•	
Short-term debt / Equity capital	0		0	1		0			0.06			0	
Long-term debt / Equity capital	0.27		0.60	+ +		0.50	+ +		1.24		0.9		<del>                                     </del>
Equity investment in subsidiaries / Equity capital	74.35		76.13	+		75.22	+		73.50		77.7	_	<del>                                     </del>
Cash from ops + noncash items + op expense / Op expense + dividends	111.86		107.63	+ +		113.05	†		118.44	<del>                                     </del>	113.2		<b>—</b>
Cash non ops + noncash items + op expense / Op expense + dividends	111.00		107.03	1		110.00	1 1		110.44		113.2	'	ь

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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**Income Statement—Revenues and Expenses** 

Г						Percent	Change
Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Interest and fees on loans.	2.029.000	2,461,671	3,220,158	3,618,732	3,474,643	-17.58	-10.33
Income from lease financing receivables.	0	2,401,071	0,220,100	0,010,732	0,474,040	17.50	10.00
Fully taxable income on loans and leases	2,029,000	2,461,671	3,220,158	3,618,732	3,474,643	-17.58	-10.33
Tax-exempt income on loans and leases.	0	2,401,071	0,220,100	0,010,732	0	17.50	10.00
Estimated tax benefit on income on loans and leases	0	0	0	0	0		
Income on loans and leases (tax equivalent)	2.029.000	2.461.671	3,220,158	3.618.732	3.474.643	-17.58	-10.33
Investment interest income (tax equivalent)	2,201,000	2.082.684	2,801,094	2.788.951	2,363,103	5.68	53.44
Interest on balances due from depository institutions.	5.000	27,115	28.515	173.875	140.780	-81.56	-82.54
Interest income on other earning assets.	16,000	2,425	3,219	3,877	174,736	559.79	-82.60
Total interest income (tax equivalent)	4,251,000	4,573,895	6,052,986	6,585,435	6,153,262	-7.06	11.35
Total interest income (tax equivalent)	4,231,000	4,57 5,695	0,002,900	0,000,400	0,100,202	-7.00	11.00
Interest on time deposits of \$250K or more	6,000	13,544	16,370	16,575	7,821	-55.70	
Interest on time deposits < \$250K	24,000	59,990	73,143	73,997	40,789	-59.99	
Interest on foreign office deposits	0	0	0	0	0		
Interest on other deposits	32,000	82,186	97,041	196,587	106,300	-61.06	-42.09
Interest on other borrowings and trading liabilities	28,000	46,473	56,400	61,301	54,321	-39.75	10.15
Interest on subordinated debt and mandatory convertible securities	0	0	0	0	0		
Total interest expense.	90,000	202,193	242,954	348,460	209,231	-55.49	-41.82
	4.404.000	4.074.700	5.040.000	0.000.075	5.044.004	4.00	40.50
Net interest income (tax equivalent)	4,161,000	4,371,702	5,810,032	6,236,975	5,944,031	-4.82	13.59
Non-interest income.	23,555,000	22,985,821	30,198,521	28,807,965	25,727,461	2.48	41.31
Adjusted operating income (tax equivalent)	27,716,000	27,357,523	36,008,553	35,044,940	31,671,492	1.31	36.32
Overhead expense	24,903,000	23,557,569	31,076,349	30,323,778	28,395,043	5.71	36.76
Provision for credit losses	-161,000	1,008,595	931,392	712,792	600,286		
Securities gains (losses)	33,000	201,658	189,503	8,284	-40,093	-83.64	
Other tax equivalent adjustments	1,000	2	-1	1	-1	49900.00	99900.00
Pretax net operating income (tax equivalent)	3,478,000	2,735,105	4,524,423	4,773,243	2,636,069	27.16	123.84
	005 000	004.004	000 407	704 740	000.000	5 40 l	7.50
Applicable income taxes	365,000	384,924	606,467	761,743	339,293	-5.18	-7.53
Tax equivalent adjustments	3,000	2,218	2,971	4,015	5,103	35.26	-69.33
Applicable income taxes (tax equivalent)	368,000	387,142	609,438	765,758	344,396	-4.94	-9.03 2524.84
Minority interest	41,000	-267	8,096	1,164	827	20.00	
Net income before discontinued operations, net of minority interest	3,069,000	2,348,230	3,906,889	4,006,321	2,290,846	30.69	167.41
Discontinued operations, net of applicable income taxes			3.906.889	4.006.321	2.290.846	30.69	167.41
Net income attributable to holding company	3,069,000	2,348,230	3,906,889	4,006,321	2,290,846	30.69	167.41
Memoranda							
Net income - holding company and noncontrolling (minority) interest	3,110,000	2,347,963	3,914,985	4,007,485	2,291,673	32.46	170.61
Investment securities income (tax equivalent)	2,201,000	2,082,684	2,801,094	2,788,951	2,363,103	5.68	53.44
US Treasury and agency securities (excluding mortgage-backed securities)	54,000	43,269	60,336	113,544	114,715	24.80	-32.03
Mortgage-backed securities	760,000	638,583	866,438	717,576	560,667	19.01	220.71
All other securities	1,387,000	1,400,832	1,874,320	1,957,831	1,687,721	-0.99	24.06
	2.1		2	2			
Cash dividends declared	0	0	0	0	0		
Common	0	0	0	0	0		
Preferred	0	0	0	0	0		

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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# **Relative Income Statement and Margin Analysis**

	0	9/30/2021		ng	9/30/2020		12	2/31/2020		1.	2/31/2019	1	1	2/31/2018	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Average Assets	БПО	11 661 # 3	1 01	DITO	1 661 # 3	1 01	DITIO	11 661 # 3	1 01	БПС	11 661 # 3	1 00	DITO	11 001 # 3	1 01
<del>_</del>	2.77	1		3.35	l 1		3.28			3.93	1		3.88		
Interest income (tax equivalent)	0.06			0.15			0.13			0.21	1		0.13	_	$\vdash$
Less: Interest expense										_					<del>                                     </del>
Equals: Net interest income (tax equivalent)	2.71 15.32			3.20 16.82			3.14 16.34			3.73 17.21	+		3.75 16.21	+	-
Plus: Non-interest income		_									+			+	
Equals: adjusted operating income (tax equivalent)	18.03			20.02			19.49			20.93			19.96		
Less: Overhead expense	16.20			17.24			16.82			18.11	1		17.89		ļ
Less: Provision for credit losses	-0.10	_		0.74			0.50			0.43			0.38		1
Plus: Realized gains (losses) on held-to-maturities securities	0			0			0			0			0		ļ
Plus: Realized gains (losses) on available-for-sale securities	0.02			0.15			0.10			0			-0.03		<u> </u>
Plus: other tax equivalent adjustments	0			0			0			0			0		
Equals: Pretax net operating income (tax equivalent)	2.26			2			2.45			2.85			1.66		<u> </u>
Less: Applicable income taxes (tax equivalent)	0.24			0.28			0.33			0.46		1	0.22		
	0.24			0.20			0.55			0.40			0.22	+	-
Less: Minority interest	0.03			1.72			2.11			2.39			1.44		<del> </del>
Equals: Net operating income				1.72			2.11			2.39			1.44		
Plus: Net extraordinary items	0			0			0			0			0		
Equals: Net income	2			1.72			2.11			2.39			1.44		
Memo: Net income (last four quarters)	2.29			1.51			2.11			2.39			1.44		
Net income–BHC and noncontrolling (minority) interest	2.02			1.72			2.12			2.39			1.44		
Margin Analysis															
Average earning assets / Average assets	91.81			92.37			92.59			92.32			92.68	ļ	L
Average interest-bearing funds / Average assets	49.02			46.25			46.81			45.65			46.57	<u> </u>	<u> </u>
Interest income (tax equivalent) / Average earning assets	3.01			3.62			3.54			4.26	+		4.18	_	
Interest expense / Average earning assets	0.06	_		0.16			0.14			0.23	+		0.14		
Net interest income (tax equivalent) / Average earning assets	2.95			3.46			3.40	L		4.04		Ш	4.04		
Yield or Cost															
Total loans and leases (tax equivalent)	6.46			6.83			6.81			7.29			7.12	1	
Interest-bearing bank balances	0.10			0.42			0.33			2.15			1.43		
Federal funds sold and reverse repos	0.10			0.12			0.00			2.10			1.10		1
Trading assets										0			3.07		1
Total earning assets	3.01			3.62			3.54			4.26			4.18		1
Total carring assets	0.01			0.02			0.01			1.20			1.10		
Investment securities (tax equivalent)	2.35			2.91			2.81			3.38			3.28		
US Treasury and agency securities (excluding mortgage-backed securities)	1			0.82			0.81			2.24			1.71		
Mortgage-backed securities	1.48			2.13			1.97			2.44			2.46		
All other securities	4.32			4.31			4.32			4.54			3.95		
Interest-bearing deposits	0.09			0.25			0.22			0.39			0.22		
Time deposits of \$250K or more	1.27			1.91			1.82			1.93			0.89		
Time deposits < \$250K	0.89			1.69			1.60			1.57		$\prod$	0.85		
Other domestic deposits	0.05			0.15			0.13			0.29			0.16		
Foreign deposits															
Todayal fine day a make and and an a															
Federal funds purchased and repos.	0.07	1		4.00						0.00	1		4.00	+	<u> </u>
Other borrowed funds and trading liabilities	0.97			1.86			1.57			2.30			1.89	_	-
All interest-bearing funds	0.12			0.32			0.28			0.46	1		0.28		1

Note: Taxable-equivalent income items are not presented for a BHC exempt from reporting Y-9C Schedule HI Memorandum Items 1 and 2.

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### **Non-interest Income and Expenses**

Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018
Non-interest Income and Expenses		·	·	<u>.</u>	
Total non-interest income	23,555,000	22,985,821	30,198,521	28,807,965	25,727,461
Fiduciary activities income	11,000	18,500	29,210	18,456	18,454
Service charges on deposit accounts - domestic	161,000	142,210	193,549	251,422	203,580
Trading revenue	0	0	0	0	-486,555
Investment banking fees and commissions	0	93,051	93,551	489,389	699,458
Insurance activities revenue	19,699,000	19,111,829	25,541,485	24,116,023	22,368,440
Venture capital revenue	933,000	0	0	0	0
Net servicing fees	2,000	-230,453	-276,397	-113,204	94,580
Net securitization income	0	0	0	-2,447	0
Net gains (losses) on sales of loans, OREO, other assets	318,000	756,113	958,219	639,538	434,847
Other non-interest income.	2,431,000	3,094,571	3,658,904	3,408,788	2,394,657
Total overhead expenses	24,903,000	23,557,569	31,076,349	30,323,778	28,395,043
Personnel expense	4,625,000	4,176,522	5,642,706	4,992,457	4,364,919
Net occupancy expense	273,000	242,610	346,336	284,760	270,916
Goodwill impairment losses	0	0	0	0	0
Amortization expenses and impairment loss (other intangible assets)	0	0	0	274,577	263,632
Other operating expenses	20,005,000	19,138,437	25,087,307	24,771,984	23,495,576
Fee income on mutual funds and annuities.	0	29,545	29,545	288,817	501,428
Memoranda					
Assets under management in proprietary mutual funds and annuities	22,609,000	20,320,434	20,689,324	19,481,986	93,512,286
Number of equivalent employees	55,138	51,351	52,928	49,071	46,043
Average personnel expense per employee	83.88	81.33	106.61	101.74	94.80
Average assets per employee	3,717.04	3,547.94	3,491.09	3,411.51	3,446.92

	внс	Peer # 9	Pct												
Analysis Ratios															
Mutual fund fee income / Non-interest income	0			0.13			0.10			1			1.95		
Overhead expenses / Net Interest Income + non-interest income	89.86			86.12			86.31			86.54			89.67		
Percent of Average Assets															
Total overhead expense	16.20			17.24			16.82			18.11			17.89		
Personnel expense	3.01			3.06			3.05			2.98			2.75		
Net occupancy expense	0.18			0.18			0.19			0.17			0.17		
Other operating expenses	13.01			14.01			13.58			14.96			14.97		
Overhead less non-interest income	0.88			0.42			0.48			0.91			1.68		
Percent of Adjusted Operating Income (Tax Equivalent)															
Total overhead expense	89.85			86.11			86.30			86.53			89.65		
Personnel expense	16.69			15.27			15.67			14.25			13.78		
Net occupancy expense	0.98			0.89			0.96			0.81			0.86		
Other operating expenses	72.18			69.96			69.67			71.47			75.02		
Total non-interest income	84.99			84.02			83.86			82.20			81.23		
Fiduciary activities income	0.04			0.07			0.08			0.05			0.06		
Service charges on domestic deposit accounts	0.58			0.52			0.54			0.72			0.64		
Trading revenue	0			0			0			0			-1.54		
Investment banking fees and commissions	0			0.34			0.26			1.40			2.21		
Insurance activities revenue	71.07			69.86			70.93			68.81			70.63		
Venture capital revenue	3.37			0			0			0			0		
Net servicing fees	0.01			-0.84			-0.77			-0.32			0.30		
Net securitization income	0			0			0			-0.01			0		
Net gain (loss) - sales of loans, OREO, and other assets	1.15			2.76			2.66			1.82			1.37		
Other non-interest income	8.77			11.31			10.16			9.73			7.56		
Overhead less non-interest income	4.86			2.09			2.44			4.33			8.42		
Applicable income taxes / Pretax net operating income (tax equivalent)	10.49			14.07			13.40			15.96			12.87		
Applicable income tax + TE / Pretax net operating income + TE	10.58			14.15			13.47			16.04			13.06		

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# BHC Name Assets

Г						Percent	Change
Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Real estate loans	7,447,000	7,971,313	7,368,919	8,007,534	6,593,951	-6.58	-15.49
Commercial and industrial loans	0	0	0	0,007,007	0,000,001	0.00	-100.00
Loans to individuals	33,535,000	37,864,137	36,502,723	43,326,594	42,268,321	-11.43	-15.37
Loans to depository institutions and acceptances of other banks	0 00,000,000	0	00,302,720	0	0	11.40	10.07
Agricultural loans.	0	0	0	0	0		
Other loans and leases.	180,000	184,252	180,586	188,145	189,494	-2.31	-1.11
Less: Unearned income	0	0	0	0	0	-2.01	-1.11
Loans and leases, net of unearned income	41,162,000	46,019,702	44,052,228	51,522,273	49,051,766	-10.56	-15.35
Less: Allowance for loan and lease losses	799,000	1,311,996	1,164,233	788,849	775,330	-39.10	-1.74
	40,363,000	44.707.706	42.887.995	50,733,424	48.276.436	-9.72	-15.58
Net loans and leases.	115,293,000	96,493,595	106,983,919	79.311.696	65,508,900	19.48	101.60
Debt securities that reprice or mature in over 1 year	7.832.000	6,769,577	7,564,147	7,970,683	, ,		3206.01
Mutual funds and equity securities	1 1	147,970,878		, ,	304,163	15.69	
Subtotal	163,488,000 3,776,000	5,877,782	157,436,061 8,062,303	138,015,803 5,912,251	114,089,499 9,762,581	10.49	55.35
Interest-bearing bank balances	3,776,000	5,877,782	0,062,303	5,912,251	, ,	-35.76	-63.06
Federal funds sold and reverse repos.					0	22.70	44.07
Debt securities that reprice or mature within 1 year	6,268,000	9,313,875	7,048,597	4,634,782	6,125,048	-32.70	-14.07
Trading assets	0	•	0	•	5,583,848	0.00	-100.00
Total earning assets.	173,532,000	163,162,535	172,546,961	148,562,836	135,560,976	6.36	37.02
Non-interest-bearing cash and due from depository institutions	7,289,000	6,059,743	4,021,684	1,933,131	1,351,915	20.29	452.29
Premises, fixed assets, and leases.	1,396,000	1,476,563	1,413,277	1,490,037	1,491,195	-5.46	4.69
Other real estate owned	1,000	1,539	1,273	2,267	5,108	-35.02	-86.72
Investment in unconsolidated subsidiaries	286,000	274,767	295,499	247,596	136,451	4.09	11349.16
Intangible and other assets	29,207,000	22,716,115	22,137,559	21,555,665	20,149,579	28.57	65.01
Total assets	211,711,000	193,691,263	200,416,253	173,791,532	158,695,224	9.30	44.01
Quarterly average assets	207,438,000	188,383,597	192,533,743	171,595,153	159,785,202	10.11	42.84
Average loans and leases (YTD)	41,882,903	48,086,430	47,261,742	49,631,686	48,769,270	-12.90	-12.49
Memoranda							
Loans held-for-sale	839,000	1,520,053	674,562	2,895,553	1,131,618	-44.80	-58.11
Loans not held-for-sale	40,323,000	44,499,649	43,377,666	48,626,720	47,920,148	-9.39	-13.51
Real estate loans secured by 1–4 family	5,053,000	5,980,344	5,244,937	6,326,076	5,268,711	-15.51	-38.43
Commercial real estate loans	2,394,000	1,990,969	2,123,982	1,681,458	1,325,239	20.24	295.51
Construction and land development	4,000	7,229	6,460	10,219	14,412	-44.67	-87.43
Multifamily	954,000	780,076	842,359	545,990	371,182	22.30	965.12
Nonfarm nonresidential	1,436,000	1,203,664	1,275,163	1,125,249	939,645	19.30	196.75
Real estate loans secured by farmland	0	0	0	0	0		
Total investment securities	129,393,000	112,577,047	121,596,663	91,917,161	71,938,111	14.94	99.92
U.S. Treasury securities	6,489,000	7,806,227	8,804,429	3,832,292	6,621,627	-16.87	-12.70
US agency securities (excluding mortgage-backed securities)	3,000	4,615	4,599	5,746	12,739	-34.99	-99.46
Municipal securities	5,552,000	7,384,842	7,193,572	7,376,048	7,867,182	-24.82	-41.35
Mortgage-backed securities	70,421,000	50,656,668	57,666,912	35,478,289	22,870,325	39.02	366.40
Asset-backed securities	3,767,000	3,485,610	3,235,491	3,749,956	4,685,169	8.07	-29.64
Other debt securities	35,329,000	36,469,508	37,127,513	33,504,147	29,576,906	-3.13	32.92
Mutual funds and equity securities	7,832,000	6,769,577	7,564,147	7,970,683	304,163	15.69	3206.01
Available-for-sale securities	118,984,000	105,442,525	113,675,707	83,543,732	54,857,596	12.84	135.85
U.S. Treasury securities.	6,489,000	7,806,227	8,804,429	3,832,292	6,122,298	-16.87	27.71
US agency securities (excluding mortgage-backed securities)	3,000	4,615	4,599	5,746	12,739	-34.99	-98.80
Municipal securities	5,472,000	7,250,763	7,067,523	7,203,817	7,426,208	-24.53	-38.43
Mortgage-backed securities	68,050,000	50,543,396	57,562,639	35,340,835	7,042,971	34.64	1366.17
Asset-backed securities	3,767,000	3,485,610	3,235,491	3,749,956	4,645,710	8.07	-23.00
Other debt securities.	35,203,000	36,351,914	37,001,026	33,411,086	29,303,507	-3.16	33.04
Mutual funds and equity securities	33,203,000	30,331,914	0	33,411,000	304,163	5.10	-100.00
Held-to-maturity securities appreciation (depreciation)	-12,000	9,245	8,590	4,531	-412,220		-100.00
· · · · · · · · · · · · · · · · · · ·	2,396,000	5,063,416	5,589,149	2,199,203	-806,933	-52.68	105.50
Available-for-sale securites appreciation (depreciation)	588,000	0,003,410	5,369,149	2,199,203	-800,933	-52.00	100.00
Structured notes, fair value.	526,000	639,979	500,261	463,994	442,225	-17.81	8.83
Pledged securities	520,000	039,979	300,261	403,994	442,220	-17.01	0.03

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### **Liabilities and Changes in Capital**

						Percent	Change
Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Demand deposits	3,325,000	3,309,049	3,342,469	2,045,689	1,251,204	0.48	211.79
NOW, ATS and transaction accounts	11,346,000	9,289,223	10,363,029	7,665,635	6,976,848	22.14	443.36
Time deposits less brokered deposits < \$250K	-5,308,000	-3,752,119	-4,256,925	5,106,472	4,356,284		
MMDA and other savings accounts	84,779,000	70,426,396	76,021,727	61,835,845	58,630,636	20.38	54.18
Other non-interest-bearing deposits	2 / 2/222	2, 2,222	-7- 7	- //	0		
Core deposits	94,142,000	79,272,549	85,470,300	76,653,641	71,214,972	18.76	52.80
Time deposits of \$250K or more	542,000	796,018	715,585	1,057,180	689,461	-31.91	
Foreign deposits	0	0	0	0	0		
Federal funds purchased and repos	0	0	0	0	0		
Secured federal funds purchased	0	0	0	0	0		
Commercial paper	250,000	249,995	499,957	499,685	499,616	0.00	-50.00
Other borrowings w/remaining maturity of 1 year or less	63,000	2,643,575	877,532	905,336	785,642	-97.62	-74.80
Other borrowings w/remaining maturity over 1 year	2,714,000	1,065,957	3,022,627	1,286,788	1,551,519	154.61	26.76
Brokered deposits < \$250K	8,528,000	7,963,783	8,226,163	0	0	7.08	
Noncore funding	12,097,000	12,719,328	13,341,864	3,748,989	3,526,238	-4.89	51.85
Trading liabilities	0	0	0	0	0		
Subordinated notes and debentures + trust preferred securities	0	0	0	0	0		
Other liabilities	64,089,000	62,201,211	61,165,010	58,061,605	52,776,287	3.03	33.08
Total liabilities	170,328,000	154,193,088	159,977,174	138,464,235	127,517,497	10.46	44.67
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Equity Capital							
Perpetual preferred stock (including surplus)	0	0	0	0	0		
Common stock	0	0	0	0	0		
Common surplus	10,000	1,572	1,572	0	0	536.13	
Retained earnings.	40,444,000	37,015,632	37,892,185	35,145,451	32,505,191	9.26	38.93
Accumulated other comprehensive income	378,000	2,415,722	2,368,640	185,994	-1,325,828	-84.35	192.00
Other equity capital components	0	0	0	0	0		
Total holding company equity capital	40,832,000	39,432,926	40,262,397	35,331,445	31,179,363	3.55	39.64
Noncontrolling (minority) interest in subsidiaries	551,000	65,249	176,682	-4,148	-1,636	744.46	1881.16
Total equity capital, including minority interest	41,383,000	39,498,175	40,439,079	35,327,297	31,177,727	4.77	41.39
Total oquity suprime, morading minority morading	, ,	, ,	, , ,	· · ·	, ,		
Total liabilities and capital	211,711,000	193,691,263	200,416,253	173,791,532	158,695,224	9.30	44.01
	, ,		, -,	-, - ,	,,		
Memoranda							
Non-interest-bearing deposits	3,325,000	3,309,049	3,342,469	2,045,689	1,251,204	0.48	211.79
Interest-bearing deposits	99,887,000	84,723,301	91,069,579	75,665,132	70,653,229	17.90	52.22
Total deposits	103,212,000	88,032,350	94,412,048	77,710,821	71,904,433	17.24	54.77
Long-term debt that reprices within 1 year	107,000	0	85,121	0	0		87.72
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Changes in Holding Company Equity Capital							
Equity capital, previous year-end as amended	40,262,000	35,331,445	35,331,445	31,179,363	30,609,533		
Accounting restatements	0	196	196	51,414	1,042		
Net income	3,069,000	2,348,230	3,906,889	4,006,321	2,290,846		
Net sale of new perpetual preferred stock	0	0	0	0	0		
Net sale of new common stock.	0	0	0	0	0		
Sale of treasury stock	0	0	0	0	0		
Less: Purchase of treasury stock.	0	0	0	0	0		
Changes incident to business combinations.	0	0	0	0	0		
Less: Dividends declared	0	0	0	0	0		
Change in other comprehensive income	-1,990,000	2,229,728	2,182,646	1,511,822	-806,448		
Changes in debit to ESOP liability	0	0	2,102,040	0	000,440		
Other adjustments to equity capital.	-509,000	-476,673	-1,158,779	-1,417,475	-915,610		
	40,832,000	39,432,926	40,262,397	35,331,445	31,179,363		
Holding company equity capital, ending balance	40,032,000	33,432,320	40,202,397	33,331,443	31,179,303		

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### **Percent Composition of Assets**

	09/30/2021			09	9/30/2020		12/31/2020			12/31/2019			12/31/2018		
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Percent of Total Assets															
Real estate loans	3.52			4.12			3.68			4.61			4.16		
Commercial and industrial loans	0			0			0			0			0		
Loans to individuals	15.84			19.55			18.21			24.93			26.63		
Loans to depository institutions and acceptances of other banks	0			0			0			0			0		
Agricultural loans	0			0			0			0			0		
Other loans and leases	0.09			0.10			0.09			0.11			0.12		l
Net loans and leases	19.07			23.08			21.40			29.19			30.42		l
Debt securities over 1 year	54.46			49.82			53.38			45.64			41.28		1
Mutual funds and equity securities	3.70			3.50			3.77			4.59			0.19		1
Subtotal	77.22			76.40			78.55			79.41			71.89		
Interest-bearing bank balances	1.78			3.03			4.02			3.40			6.15		
Federal funds sold and reverse repos	0			0			0			0			0		
Debt securities 1 year or less	2.96			4.81			3.52			2.67			3.86		
Trading assets	0			0			0			0			3.52		1
Total earning assets	81.97			84.24			86.09			85.48			85.42		
Non-interest cash and due from depository institutions	3.44			3.13			2.01			1.11			0.85		
Other real estate owned.	0			0			0			0			0		
All other assets.	14.59			12.63			11.90			13.40			13.73		
Memoranda															
Short-term investments	4.74			7.84			7.54			6.07			10.01		
U.S. Treasury securities.	3.07			4.03			4.39			2.21			4.17		
US agency securities (excluding mortgage-backed securities)	0			0			0			0			0.01		i
Municipal securities	2.62			3.81			3.59			4.24			4.96		ĺ
Mortgage-backed securities	33.26			26.15			28.77			20.41			14.41		ĺ
Asset-backed securities	1.78			1.80			1.61			2.16			2.95		
Other debt securities	16.69			18.83			18.53			19.28			18.64		
Loans held-for-sale	0.40			0.78			0.34			1.67			0.71		l
Loans held for investment	19.05			22.97			21.64			27.98			30.20		
Real estate loans secured by 1–4 family	2.39			3.09			2.62			3.64			3.32		l
Revolving	0.62			0.93			0.83			1.23			1.67		
Closed-end, secured by first liens	1.73			2.10			1.74			2.31			1.50		1
Closed-end, secured by junior liens	0.03			0.06			0.05			0.09			0.15		
Commercial real estate loans	1.13			1.03			1.06			0.97			0.84		
Construction and land development	0			0			0			0.01			0.01		
Multifamily	0.45			0.40			0.42			0.31			0.23		
Nonfarm nonresidential	0.68			0.62			0.64			0.65			0.59		
Real estate loans secured by farmland	0			0			0			0			0		

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# **Loan Mix and Analysis of Concentrations of Credit**

	0	9/30/2021		09	9/30/2020		12	2/31/2020		1:	2/31/2019		1:	2/31/2018	
	BHC	Peer # 9	Pct		Peer # 9	Pct									
Loan Mix, Percent of Gross Loans and Leases															
Real estate loans	18.09			17.32			16.73			15.54			13.44		
Real estate loans secured by 1–4 family	12.28			13			11.91			12.28			10.74		
Revolving	3.21			3.91			3.78			4.16			5.39		
Closed-end	9.07			9.08			8.12			8.12			5.35		
Commercial real estate loans	5.82			4.33			4.82			3.26			2.70		
Construction and land development	0.01			0.02			0.01			0.02			0.03		
1–4 family	0			0			0			0			0		
Other	0.01			0.02			0.01			0.02			0.03		
Multifamily	2.32			1.70			1.91			1.06			0.76		
Nonfarm nonresidential	3.49			2.62			2.89			2.18			1.92		
Owner-occupied	0.05			0.05			0.05			0.04			0.05		
Other				2.57			2.84			2.14			1.87		
Real estate loans secured by farmland				0			0			0	+		0		
Loans to depository institutions and acceptances of other banks				0			0			0			0		
Commercial and industrial loans				0			0			0			0		
Loans to individuals				82.28			82.86			84.09			86.17		
Credit card loans	34.33			34.64			35.94			37.05			39.62		
Agricultural loans				0			0			0			0		
Other loans and leases	0.44			0.40			0.41			0.37			0.39		<u> </u>
(CECL transition adjusted)  Real estate loans  Real estate loans secured by 1–4 family  Revolving  Closed-end  Commercial real estate loans															
Construction and land development															
1–4 family														ļ	<u> </u>
Other														<b></b>	<u> </u>
Multifamily														<b></b>	
Nonfarm nonresidential														<b></b>	-
Owner-occupied					-									<del>                                     </del>	-
Other															<u> </u>
Real estate loans secured by farmland															<u> </u>
Loans to depository institutions and acceptances of other banks														ļI	
Commercial and industrial loans														ļI	
Loans to individuals														ļI	
Credit card loans		-												ļ	-
Agricultural loans														+	<del>                                     </del>
Other loans and leases															
Supplemental Non-owner occupied CRE loans / Gross loans	5.76			4.28			4.77			3.22			2.65	1	
Non-owner occupied CRE loans / Tier 1 capital + ALLL															
(CECL transition adjusted)															
Total CRE loans / Tier 1 capital + ALLL (CECL transition adjusted)															1

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### **Liquidity and Funding**

BHC Name

	09/30/2021				9/30/2020		13	2/31/2020		12	2/31/2019		1:	2/31/2018	
	BHC	Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Percent of Total Assets	Dilo	11 001 11 0	1 00	Billo	11 001 11 0		Billo	1 001 11 0	1 01	Dilo	11 001 11 0	1 00	Dilo	11 001 11 0	1.00
Short-term investments	4.74			7.84			7.54			6.07			10.01		
iquid assets	39.40			34.44			37.07			25.55			29.10		
nvestment securities.	61.12			58.12			60.67			52.89			45.33		<del>                                     </del>
Net loans and leases	19.07			23.08			21.40			29.19			30.42		
Net loans, leases and standby letters of credit	19.07			23.08			21.40			29.19			30.42		_
Core deposits	44.47			40.93			42.65			44.11			44.88		<del>                                     </del>
Noncore funding	5.71			6.57			6.66			2.16			2.22		<b>†</b>
Fime deposits of \$250K or more	0.26			0.41			0.36			0.61			0.43		<del>                                     </del>
Foreign deposits	0.20			0.41			0.30			0.01			0.43		<del>                                     </del>
Federal funds purchased and repos.	0			0			0			0			0		<del>                                     </del>
Secured federal funds purchased	0			0			0			0			0		+
	0			0			0			0			0		+
Net federal funds purchased (sold)	0.12			0.13			0.25			0.29			0.31		<del>                                     </del>
Commercial paper	0.12			0.13			0.25			0.29			0.31		
Other borrowings w/remaining maturity of 1 year or less	0.03			1.36			0.44			0.52			0.50		Т
Earning assets that reprice within 1 year	12.35			17.83			16.49			18.65			23.14		$\vdash$
Interest-bearing liabilities that reprice within 1 year	1.26			1.77			1.59			2.32			2.02		<del>                                     </del>
Long-term debt that reprices within 1 year	0.05			0			0.04			0			0		<del>                                     </del>
Net assets that reprice within 1 year	11.03			16.06			14.85			16.32			21.12		+
Net assets that replace within 1 year	11.00			10.00			14.00			10.02			21.12		
Other Liquidity and Funding Ratios															
Net noncore funding dependence	1.26			-1.67			-1.12			-4.93			-10.83		
Net short-term noncore funding dependence	-0.57			-2.70			-3.30			-6.11			-12.41		
Short-term investment / Short-term noncore funding	110.23			135.64			152.43			499.39			920.35		
Liquid assets - short-term noncore funding / Nonliquid assets	57.91			43.70			51.05			32.69			39.52		1
Net loans and leases / Total deposits	39.11			50.79			45.43			65.28			67.14		
Net loans and leases / Core deposits	42.87			56.40			50.18			66.19			67.79		
Held-to-maturity securities appreciation (depreciation) / Tier 1 capital															1
Available-for-sale securities appreciation (depreciation) / Tier 1 capital															1
Structured notes appreciation (depreciation) / Tier 1 capital															
(															
Percent of Investment Securities															
Held-to-maturity securities	1.99			0.32			0.29			0.44			23.74		
Available-for-sale securities	91.96			93.66			93.49			90.89			76.26		
J.S. Treasury securities.	5.01			6.93			7.24			4.17			9.20		
US agency securities (excluding mortgage-backed securities)	0			0			0			0.01			0.02		
Municipal securities	4.29			6.56			5.92			8.02			10.94		
Mortgage-backed securities	54.42			45			47.42			38.60			31.79		
Asset-backed securities	2.91			3.10			2.66			4.08			6.51		
Other debt securities	27.30			32.40			30.53			36.45			41.11		
Mutual funds and equity securities	6.05			6.01			6.22			8.67			0.42		
											•			•	
Debt securities 1 year or less	4.84			8.27			5.80			5.04			8.51		
Debt securities 1 to 5 years	13.96			15.12			17.11			20.80			30.39		
Debt securities over 5 years	75.14			70.59			70.88			65.49			60.67		
Pledged securities	0.41			0.57			0.41			0.50			0.61		
Structured notes, fair value	0.45			0			0			0			0		
Percent Change from Prior Like Quarter						-									
Short-term investments	-33.88			39.13			43.27			-33.61			6.97		1
nvestment securities	14.94			27.60			32.29			27.77			0.87		
Core deposits	18.76			5.66			11.50			7.64			1.86		<b>↓</b>
Noncore funding	-4.89	1	1	237.95	1		255.88	1	1 1	6.32	1	1 1	-10.58	1	1

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### **Derivatives and Off-Balance-Sheet Transactions**

Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018
Loan commitments (reported semiannually, June/Dec)			64,538,107	62,780,644	59,623,479
Commit: Secured commercial real estate loans	0	0	0	0	0
Commit: Unsecured real estate loans	0	0	0	0	0
Credit card lines (reported semiannually, June/Dec)			62,555,901	60,565,649	57,051,008
Securities underwriting	0	0	0	0	0
Standby letters of credit	0	0	0	0	0
Commercial and similar letters of credit	0	0	0	0	0
Securities lent	229,000	291,517	146,659	102,172	142,264
Credit derivatives - notional amount (holding company as guarantor)	0	0	0	0	0
Credit derivatives - notional amount (holding company as beneficiary)	0	0	0	0	0
Credit derivative contracts w/ purchased credit protection-investment grade	0	0	0	0	0
Credit derivative contracts w/ purchased credit protection-noninvest grade	0	0	0	0	0
Derivative Contracts					
Interest rate futures and forward contracts	1,836,000	2,731,990	1,502,000	4,936,810	2,071,188
Written options contracts (interest rate)	1,230,000	1,806,715	901,105	2,472,302	954,380
Purchased options contracts (interest rate)	0	200,000	0	0	0
Interest rate swaps	2,070,000	1,620,000	1,870,000	8,140,000	1,110,000
Futures and forward foreign exchange	0	0	0	0	0
Written options contracts (foreign exchange)	0	0	0	0	0
Purchased options contracts (foreign exchange)	0	0	0	0	0
Foreign exchange rate swaps	0	0	0	0	0
Commodity and other futures and forward contracts	0	0	0	0	0
Written options contracts (commodity and other)	5,000	5,086	5,086	5,086	4,879
Purchased options contracts (commodity and other)	0	0	0	0	0
Commodity and other swaps	0	0	0	0	0

Γ	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9	Pct
Percent of Total Assets															
Loan commitments (reported semiannually, June/Dec)							32.20			36.12			37.57		
Standby letters of credit	0			0			0			0			0		
Commercial and similar letters of credit	0			0			0			0			0		1
Securities lent	0.11			0.15			0.07			0.06			0.09		1
Credit derivatives - notional amount (holding company as guarantor)	0			0			0			0			0		
Credit derivatives - notional amount (holding company as beneficiary)	0			0			0			0			0		
Credit derivative contracts w/ purchased credit protection-investment grade	0			0			0			0			0		
Credit derivative contracts w/ purchased credit protection-noninvest grade	0			0			0			0			0		
Derivative contracts	2.43			3.29			2.13			8.95			2.61		
Interest rate contracts	2.43			3.28			2.13			8.95			2.61		
Interest rate futures and forward contracts	0.87			1.41			0.75			2.84			1.31		
Written options contracts (interest rate)	0.58			0.93			0.45			1.42			0.60		
Purchased options contracts (interest rate)	0			0.10			0			0			0		
Interest rate swaps	0.98			0.84			0.93			4.68			0.70		
Foreign exchange contracts	0			0			0			0			0		
Futures and forward foreign exchange contracts	0			0			0			0			0		
Written options contracts (foreign exchange)	0	+		0			0			0			0		
Purchased options contracts (foreign exchange)	0			0			0			0			0		
Foreign exchange rate swaps	0			0			0			0			0		
Equity, commodity, and other derivative contracts	0			0			0			0			0		
Commodity and other futures and forward contracts	0			0			0			0			0		
Written options contracts (commodity and other)	0	+		0			0			0			0		
Purchased options contracts (commodity and other)	0			0			0			0			0		
Commodity and other swaps	0			0			0			0			0		
Percent of Average Loans and Leases															
Loan commitments (reported semiannually, June/Dec)							136.55			126.49			122.26		

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#### **Derivative Instruments**

BHC Name

Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018
Notional Amount	<u> </u>			<u>.                                      </u>	
Derivative contracts	5,141,000	6,363,791	4,278,191	15,554,198	4,140,447
Interest rate contracts	5,136,000	6,358,705	4,273,105	15,549,112	4,135,568
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	5,000	5,086	5,086	5,086	4,879
Derivatives Position					
Futures and forwards	1,836,000	2,731,990	1,502,000	4,936,810	2,071,188
Written options	1,235,000	1,811,801	906,191	2,477,388	959,259
Exchange-traded	0	0	0	0	0
Over-the-counter	1,235,000	1,811,801	906,191	2,477,388	959,259
Purchased options	0	200,000	0	0	0
Exchange-traded	0	0	0	0	0
Over-the-counter	0	200,000	0	0	0
Swaps	2,070,000	1,620,000	1,870,000	8,140,000	1,110,000
Held for trading	0	0	0	0	0
•	0	0	0	0	0
Interest rate contracts	0	0	0	0	<u></u>
Foreign exchange contracts.	0	0	0	0	0
Equity, commodity, and other contracts	0	0	0	01	U
Non-traded	5,141,000	6,363,791	4,278,191	15,554,198	4,140,447
Interest rate contracts	5,136,000	6,358,705	4,273,105	15,549,112	4,135,568
Foreign exchange contracts	0	0	0	0	0
Equity, commodity, and other contracts	5,000	5,086	5,086	5,086	4,879
Derivative contracts (excluding futures and FX 14 days or less)	0	0	0	0	0
One year or less	0	0	0	0	0
Over 1 year to 5 years	0	0	0	0	0
Over 5 years	0	0	0	0	0
376. 3 766.3					Ť
Gross negative fair value (absolute value)	9,000	1,463	9,924	127,345	21,274
Gross positive fair value.	107,000	256,343	191,436	176,313	48,532
Held for trading.	0	0	0	0	0
Non-traded	107,000	256,343	191,436	176,313	48,532
Current credit exposure on risk-based capital derivative contracts	0	0	0	0	0
Credit losses on derivative contracts	0	0	0	0	0
Post Due Porivative Instrumente Fair Value					
Past Due Derivative Instruments Fair Value	0	0	0	0	0
30–89 days past due					<u></u> 0
90+ days past due	0	0	0	0	

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### **Derivatives Analysis**

BHC Name

	99.97			
Percent of Notional Amount         99.90         99.92         99.88         99.97	T CCI II O	BHC	Peer # 9	Pct
Interest rate contracts 99.90 99.92 99.88 99.97				100
		99.88		
		0		
		0.12		
Equity, commodity, and other contracts		0.12		
Futures and forwards         35.71         42.93         35.11         31.74		50.02		
Vittee options         24.02         28.47         21.18         15.93		23.17		
Exchange-traded		0		
		23.17		
		0		
		0		
		_		
		0		
Swaps         40.26         25.46         43.71         52.33		26.81		
Held for trading		0		
Interest rate contracts 0 0 0 0		0		
Foreign exchange contracts         0         0         0         0		0		
Equity, commodity, and other contracts         0         0         0         0		0		
Non-traded		100		
Interest rate contracts         99.90         99.92         99.88         99.97		99.88		
Foreign exchange contracts         0         0         0		0		
Equity, commodity, and other contracts         0.10         0.08         0.12         0.03		0.12		
Derivative contracts (excluding futures and forex 14 days or less)         0         0         0         0           One year or less         0         0         0         0         0		0		
		_		
ever your to e your the every time to the every time time time time time time time time		0		
Over 5 years		0		
Gross negative fair value (absolute value)		0.51		
Gross positive fair value		1.17		
Percent of Tier 1 Capital				
Gross negative fair value, absolute value (X)				
Gross positive fair value (X)				
Held for trading (X)				
Non-traded (X)				
Current credit exposure (X)				
Credit losses on derivative contracts				
Past Due Derivative Instruments Fair Value		1		
30–89 days past due				
90+ days past due				
Other Ratios				
Current credit exposure / Risk-weighted assets				

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### **Allowance and Net Loan and Lease Losses**

Dollar Amount in Thousands				9/30/2020		12	2/31/2020	12	2/31/2019	<del></del>	12/31/2018
Change: Allowance for Loan and Lease Losses excluding ATTR								•			
Beginning balance		1,164,000		7	88,849		788,84	9	775,33	0	851,54
Gross losses		386,000		6	43,508		775,48	3	921,13	8	884,52
Write-downs, transfers to loans held-for-sale		0			0			0		0	
Recoveries		182,000		1:	58,060		219,47	5	221,88	9	212,35
Net losses		204,000		4	85,448		556,00	8	699,24	9	672,16
Provision for loan and lease losses		-161,000		1,0	08,595		931,39	2	712,77	8	600,28
Adjustments		0			0			0	-1	0	-4,32
Ending balance		799,000		1,3	11,996		1,164,23	3	788,84	9	775,33
										L <u>.</u>	
Memo: Allocated transfer risk reserve (ATRR)											
	BHC	Peer # 9   Pct	BHC	Peer # 9	Pct	BHC	Peer# 9 Pc	t BHC	Peer # 9   Pc	t BHC	Peer # 9   Pct
Analysis Ratios	Dilo	1 001 11 01	Billo	11 001 11 0	1 00	Billo	1 001 11 0   1 0	.   5110	1 001 11 0   1 0	Billo	1 001 11 01
Provision for loan and lease losses / Average assets	-0.10		0.74			0.50		0.43		0.38	3
Provision for loan and lease losses / Average loans and leases	-0.51		2.80			1.97		1.44		1.23	
Provision for loan and lease losses / Net loan and lease losses	-78.92		207.77			167.51		101.93		89.31	
					·		· · · · · · · · · · · · · · · · · · ·		l l		
Allowance for loan and lease losses / Total loans and leases not held for sale.	1.98		2.95			2.68		1.62		1.62	2
Allowance for loan and lease losses / Total loans and leases	1.94		2.85			2.64		1.53		1.58	
Allowance for loan and lease losses / Net loans and leases losses (X)	2.94		2.03			2.09		1.13		1.15	
Allowance for loan and lease losses / Nonaccrual assets	50.63		59.91			49.89		120.20		128.84	
ALLL / 90+ days past due + nonaccrual loans and leases	50.63		59.90			49.89		120.20		128.83	
					·		· · · · · · · · · · · · · · · · · · ·		l l		
Gross loan and lease losses / Average loans and leases	1.23		1.78			1.64		1.86		1.81	
Recoveries / Average loans and leases	0.58		0.44			0.46		0.45		0.44	
Net losses / Average loans and leases	0.65		1.35			1.18		1.41		1.38	3
Write-downs, transfers to loans held-for-sale / Average loans and leases	0		0			0		0		(	)
Recoveries / Prior year-end losses	23.47		17.16			23.83		25.09		23.98	3
Earnings coverage of net loan and lease losses (X)	16.25		7.71			9.81		7.84		4.81	
( )		<u> </u>					<u> </u>	•			
Net Loan and Lease Losses By Type											
Real estate loans	-0.30		-0.09			-0.11		-0.02		0.02	2
Real estate loans secured by 1–4 family	-0.45		-0.12			-0.18		-0.02		0.02	2
Revolving	-1.41		-0.34			-0.60		0.04		0.04	1
Closed-end	-0.11		-0.02			0.02		-0.05		0.01	
Commercial real estate loans	0		0			0.05		0		-0.01	i l
Construction and land development	0		-0.39			-0.62		-0.09		-0.48	3
1–4 family	0		0			0		0			0
Other	0		-0.39			-0.62		-0.09		-0.48	3
Multifamily	0		0			0		0		(	)
Nonfarm nonresidential	0		0			0.09		0		(	)
Owner-occupied	0		0			0		0		(	0
Other	0		0			0.09		0			0
Real estate loans secured by farmland											
Commercial and industrial loans											
Loans to individuals	0.88		1.73			1.55		1.62		1.59	
Credit card loans	1.68		3.02			2.63		2.74		2.56	3
Agricultural loans											
Loans to foreign governments and institutions											
Other loans and leases	0		0			0		0		0.05	5

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#### **Past Due and Nonaccrual Assets**

90+ days past due loans and leases	Dollar Amount in Thousands	09/	30/2021	09	9/30/2020		12	/31/2020		12	/31/2019	·	12/31/2018	
90- clays past due forms and feases.    1576,000	,													
1,578,000   2,196,112   2,333,700   666,280   601, 170   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   104   1	30–89 days past due loans and leases		129,000		13			173	,699		284,66	9		287,634
1,707,000   2,282,371   2,607,400   940,375   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   899.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   889.   899.   889.   899.   899.   899.   899.   899.   899.   899.   899.   899.   899.   899.   899.   899.   899.   899.   899.   899	90+ days past due loans and leases													45
Restructured 30-80 days past due	Nonaccrual loans and leases		1,578,000		2,19	0,112		2,333	,709		656,26	9	(	601,782
Restructured 50 days past due	Total past due and nonaccrual loans and leases		1,707,000		2,32	8,371		2,507	,490		940,97	75		889,461
164 000	Restructured 30–89 days past due		9,000		1	0,961		25,	,159		24,20	)1		21,927
Restructured consoncial   104,000   168,808   173,340   103,914   88.    173,000   169,769   198,409   128,115   168.   30-89 days past due loans held for sale   0   0   0   0   0   0	Restructured 90+ days past due		0			0			0			0		0
20-90 days past due loans held for sale	Restructured nonaccrual		164,000		15	8,808		173	,340		103,9	4		86,235
90- days past due loans held for sale.    0	Total restructured loans and leases		173,000		16	9,769		198	,499		128,11	5		108,162
90 - days past due loans held for sale.	30–89 days past due loans held for sale		0			0			0			0		0
Nonecrual loans held for sale   0	* ·		0						0			0		0
Total past due and nonaccrual (cans held for sale.   0   0   0   0   0   0   0   0   0	, ,		0			0			0			0		0
Sesting transport of the real selate owned.												_		0
1,000	· ·				25			287						229,944
0   0   0   0   0   0   0   0   0   0	·												-	5,108
30-89 days past due and nonaccrual   0   0   0   0   0   0   0   0   0														
90+ days past due nonaccrual sases past due and nonaccrual sases sand deases sand dease sand deases sand deases sand deases sand dease sand dea			. 1											
Section   Continue	* ·								_			_		0
BHC   Peer # 9   Pct   Pcer #	90+ days past due		-											89
BHC   Peer # 9   Pct   BHC   Pcer # 9   Pct   P	Nonaccrual											0		0
Percent of Loans and Leases	Total other assets past due and nonaccrual		0			0			0			0		89
30-89 days past due loans and leases   0.31   0.30   0.39   0.55   0.59		BHC F	Peer # 9 Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	ВНС	Peer # 9 Po	t BHC	Peer # 9	Pct
90+ days past due loans and leases														
Nonaccrual loans and leases	30–89 days past due loans and leases											_	_	
90+ days past due and nonaccrual loans and leases.  3.83	90+ days past due loans and leases													
30-89 days past due restructured	Nonaccrual loans and leases	3.83		4.76			5.30			1.27		1.23	3	
90+ days past due restructured.	90+ days past due and nonaccrual loans and leases	3.83		4.76			5.30			1.27		1.23	3	
Nonaccrual restructured	30–89 days past due restructured	0.02		0.02		Ι	0.06			0.05		0.04	1	Т
30-89 days past due loans held for sale	90+ days past due restructured	0		0			0			0		(	)	
30-89 days past due loans held for sale	Nonaccrual restructured	0.40		0.35			0.39			0.20		0.18	3	
90+ days past due loans held for sale 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	30–89 days past due loans held for sale	0		0			0			0		(	)	
Percent of Loans and Leases and Other Assets   30+ Days Past Due and Nonaccrual   30-89 days past due assets   0.31   0.30   0.39   0.55   0.59   90+ days past due assets   0.31   0.30   0.39   0.55   0.59   90+ days past due assets   0.31   0.30   0.39   0.55   0.59   90+ days past due assets   0.31   0.30   0.39   0.55   0.59   90+ days past due assets   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50	90+ days past due loans held for sale	0		0			0			0		(	)	
30+ Days Past Due and Nonaccrual   30-89 days past due assets   0.31   0.30   0.39   0.55   0.59	Nonaccrual loans held for sale	0		0			0			0		(	)	$\perp$
30-89 days past due assets   0.31   0.30   0.39   0.55   0.59														
90+ days past due assets     0     0     0     0     0       Nonaccrual assets     3.83     4.76     5.30     1.27     1.23       30+ days past due and nonaccrual assets     4.15     5.06     5.69     1.83     1.81       Percent of Total Assets       90+ days past due and nonaccrual assets     0.75     1.13     1.16     0.38     0.38     0.38       90+ days past due and nonaccrual assets + other real estate owned     0.75     1.13     1.17     0.38     0.38     0.38       Restructured and Nonaccrual Loans and Leases     + OREO as Percent of:       Total assets     0.94     1.27     1.32     0.52     0.54       Allowance for loan and lease losses     248.31     187.62     227.46     114.74     110.76       Equity capital + allowance for loan and lease losses     4.77     6.04     6.39     2.51     2.69	<u>-</u>													
Nonaccrual assets	* ·											_	_	
30+ days past due and nonaccrual assets	, · ·									_				
Percent of Total Assets   90+ days past due and nonaccrual assets   0.75   1.13   1.16   0.38   0.38     90+ days past due and nonaccrual assets + other real estate owned   0.75   1.13   1.17   0.38   0.38														
90+ days past due and nonaccrual assets	· ·	4.15		5.06			5.69			1.83		1.81		
90+ days past due and nonaccrual assets + other real estate owned		0.75		4.40			4.40			0.00		0.00	, T	
Restructured and Nonaccrual Loans and Leases	· ·						_							+-
+ OREO as Percent of:       Total assets     0.94     1.27     1.32     0.52     0.54       Allowance for loan and lease losses     248.31     187.62     227.46     114.74     110.76       Equity capital + allowance for loan and lease losses     4.77     6.04     6.39     2.51     2.69	· · ·	0.75		1.13			1.17			0.36		0.30	)	
Total assets         0.94         1.27         1.32         0.52         0.54           Allowance for loan and lease losses         248.31         187.62         227.46         114.74         110.76           Equity capital + allowance for loan and lease losses         4.77         6.04         6.39         2.51         2.69														
Allowance for loan and lease losses       248.31       187.62       227.46       114.74       110.76         Equity capital + allowance for loan and lease losses       4.77       6.04       6.39       2.51       2.69		0.94		1 27		I	1.32			0.52		0.54		T
Equity capital + allowance for loan and lease losses													_	+-
	· ·													+-
	=quit, suprial i allottation for loan and loade 100000						0.00					2.00		

5.35

6.01

1.76

Loans and leases + other real estate owned .....

1.75

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#### Past Due and Nonaccrual Loans and Leases

	[	09	/30/2021	09	9/30/2020		12	2/31/2020	Т	12	/31/2019		12	/31/2018	$\overline{}$
			Peer # 9 Pc		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct	BHC	Peer # 9	Pct
30+ Days Past Due and Percent of Loan Type	d Nonaccrual Loans and Leases as a														
Real estate	30–89 days past due	0.23		0.26			0.49			0.42			0.57		
	90+ days past due	0		0			0			0			0		
Commercial	Nonaccrual	19.05		24.95			28.77			4.27			4.56		
and industrial	30–89 days past due														
	90+ days past due														
	Nonaccrual														$\sqcup$
Individuals	30–89 days past due	0.33		0.30			0.37		1	0.57			0.59		
marriadalo	90+ days past due	0.00		0.00			0			0			0.00		
	Nonaccrual	0.47		0.53			0.58			0.72			0.71		
Depository	Tionassi adi	0111	<u> </u>	0.00			0.00		<u> </u>	0.1.2			0		
institution loans	30–89 days past due														
	90+ days past due														
	Nonaccrual														
				•	•				•						
Agricultural	30-89 days past due														
	90+ days past due														
	Nonaccrual														
Foreign governments	30–89 days past due														
	90+ days past due														
	Nonaccrual														
					1										
Other loans and leases	30-89 days past due	1.67		1.25			0.84			1.07			1.42		1
	90+ days past due	0		0			0			0			0		$\sqcup$
	Nonaccrual	0		0			0			0			0		oxdot

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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### Past Due and Nonaccrual Loans and Leases—Continued

	Γ	00	9/30/2021		00	9/30/2020		1	2/31/2020		11	2/31/2019		1.	2/31/2018	
			Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Memoranda		Dilo	II COI II O	1 00	Dilo	1 001 # 0	1 01	Dilo	11 001 11 0	1 01	Dilo	11 001 # 0	1 00	Dilo	11 001 11 0	1 00
1–4 family	30–89 days past due	0.34			0.34			0.69			0.53			0.71		
1—4 lattilly	90+ days past due	0.04			0.04			0.03			0.00			0.71		
	Nonaccrual	28.08			31.34			40.42			5.41			5.70		$\vdash$
	Nonaccidal	20.00			31.34			40.42			3.41			3.70		
Revolving	30–89 days past due	0.30			0.57			0.56			0.38			0.46		
rtovorving	90+ days past due	0			0			0.00			0.00			0		<b>†</b>
	Nonaccrual	1.59			1.91			1.74			2.20			2.16		
	Nonadordar	1.00			1.01											_
Closed-end	30-89 days past due	0.35			0.25			0.75			0.61			0.97		
0.0000 0	90+ days past due	0			0			0			0			0		
	Nonaccrual	37.46			44.03			58.44			7.05			9.28		
Junior lien	30–89 days past due	0			0.02			0.03			0.03			0.12		
GaGG	90+ days past due	0			0			0			0			0		
	Nonaccrual	0.05			0.15			0.11			0.12			0.31		
		2.50			5,10			2.11						2.01		
Commercial real estate	30-89 days past due	0			0			0			0			0		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			5.75			0.01			0			0.02		
Construction																
and development	30–89 days past due	0			0			0.65			0.12			0.28		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			3.51			2.85			0.69			2.02		
1-4 family	30–89 days past due	0			0			0			0			0		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			0			0			0			0		
Other	30–89 days past due	0			0			0.65			0.12			0.28		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			3.51			2.85			0.69			2.02		
									•			•			•	
Multifamily	30-89 days past due	0			0			0			0			0		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			0			0			0			0		
Nonfarm non-residential	30–89 days past due	0			0			0			0			0		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			9.50			0			0			0		
Owner Occupied	30–89 days past due	0			0			0			0			0		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			0			0			0			0		
Other	30–89 days past due	0			0			0			0			0		
	90+ days past due	0			0			0			0			0		
	Nonaccrual	0			9.50			0			0			0		
Farmland	30–89 days past due															<del>                                     </del>
	90+ days past due															<u> </u>
	Nonaccrual															
Credit card	30-89 days past due	0.45			0.45			0.53			0.74			0.75		—
	90+ days past due	0			0			0			0			0		—
	Nonaccrual	0.90			0.99			1.07			1.32			1.26		Щ_

Note: 30-89 Days past due amounts and ratios are confidential prior to March 2001.

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### **Regulatory Capital Components and Ratios**

Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018
Common Equity Tier 1 Capital					
Common stock plus related surplus					
Retained earnings	0	0	0	0	(
Accumulated other comprehensive income (AOCI)					 
Common equity tier 1 minority interest					1
Common equity tier 1 capital before adjustments/deductions					1
Common Equity Tier 1 Capital: Adjustments/Deductions					
Less: Goodwill, intangible assets, and deferred tax assets	0	0	0	0	(
Accumulated other comprehensive income-related adjustments	0	0	0	0	(
Other deductions from common equity tier 1 capital	0	0	0	0	
Subtotal:	0	0	0	0	
Adjustments and deductions for common equity tier 1 capital	0	0	0	0	
Common equity tier 1 capital	0			0	
Additional Tier 1 Capital	Ť	·			
Additional tier 1 capital instruments and related surplus					1
Non-qualifying capital instruments					
Tier 1 minority interest not included in common equity tier 1 capital					i
Additional tier 1 capital before deductions					i
Less: Additional tier 1 capital deductions					i
Additional tier 1 capital deductions Additional tier 1 capital					1
Tier 1 Capital					i
Tier 2 Capital					
Tier 2 capital instruments and related surplus					
· · · · · · · · · · · · · · · · · · ·					ı
Non-qualifying capital instruments					ı
Total capital minority interest not included in tier 1 capital					1
Allowance for loan and lease losses in tier 2 capital					1
Exited advanced approach eligible credit reserves					1
Unrealized gains on AFS preferred stock classified as equity					
Tier 2 capital before deductions					
Exited advanced approach tier 2 capital before deductions					
Less: Tier 2 capital deductions					
Tier 2 capital					
Exited advanced approach tier 2 capital					I
Total capital					I
Exited advanced approach total capital					
Total Assets for Capital Ratios			1	_	
Average total consolidated assets, adjusted	0	0	0	0	
Less: Deductions from common equity tier 1 capital					1
Less: Other deductions					1
Total assets for leverage ratio					<u> </u>
Total risk-weighted assets					
Exited advanced approach total RWA					L
Г	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct	BHC Peer # 9 Pct
Capital Ratios	DIO FEEL# 3 FC	BIO   Feel # 9   PCL	DIO FEEL# 9 PCL	BIO FEEL# 3 PCL	DITO FEEL# 3 PCL
•	0	0	0	0	0
Common equity tier 1 capital, column A	0	0	0	0	0
Common equity tier 1 capital, column B	0	0	0	0	0
Tier 1 capital, column A	0				
Tier 1 capital, column B	0	0	0	0	0
Total capital, column A			0	0	0
Total capital, column B	0	0	0	0	0
Tier 1 leverage	0	0	0	0	0
Supplementary leverage ratio, advanced approaches HCs					,

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#### **Insurance and Broker-Dealer Activities**

						Percent	Change
Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Insurance Activities							
Total insurance underwriting assets	87,541,000	82,244,187	83,420,941	77,282,601	70,004,977	6.44	32.46
Total property and casualty assets	48,420,000	45,852,199	46,216,030	43,059,872	38,398,814	5.60	37.08
Reinsurance recoverables (P/C)	1,479,000	1,177,794	1,143,562	1,393,731	1,365,061		43.62
Total life and health assets	39,121,000	36,391,988	37,204,911	34,222,729	31,606,163	7.50	27.17
Reinsurance recoverables (L/H)	3,154,000	3,154,444	3,145,374	3,120,548	3,120,437	-0.01	6.39
Separate account assets (L/H)	7,000	5,721	6,352	5,664	4,651		41.41
Total insurance underwriting equity	25,957,000	23,389,991	24,837,198	21,809,164	18,978,894	10.97	34.75
Total property and casualty equity	21,477,000	18,832,907	20,295,143	17,751,131	15,569,451	14.04	35.68
Total life and health equity	4,480,000	4,557,084	4,542,055	4,058,033	3,409,443	-1.69	30.48
Total insurance underwriting net income	1,960,000	1,344,204	3,023,538	2,448,368	807,325	45.81	441.92
Total property and casualty	1,783,000	1,177,020	2,898,330	2,291,869	531,163	51.48	893.28
Total life and health	177,000	167,184	125,208	156,499	276,162	5.87	-2.84
Claims and claims adjusted expense reserves (P/C)	11,630,000	12,012,343	11,172,220	11,682,509	10,908,292	-3.18	28.17
Unearned premiums (P/C)	9,441,000	9,123,984	8,754,061	8,361,797	7,797,325	3.47	39.26
Policyholder benefit and contractholder funds (L/H)	33,330,000	30,762,596	31,522,097	29,345,932	27,555,116	8.35	24.99
Separate account liabilities (L/H)	7,000	5,721	6,352	5,664	4,651	22.36	41.41
Insurance activities revenue	19,699,000	19,111,829	25,541,485	24,116,023	22,368,440	3.07	43.89
Other insurance activities income	132,000	126,343	153,628	143,489	154,266	4.48	33.46
Insurance and reinsurance underwriting income	19,567,000	18,985,486	25,387,857	23,972,534	22,214,174	3.06	43.97
Premiums	19,567,000	18,985,486	25,387,857	23,972,534	22,214,174	3.06	43.97
Credit related insurance underwriting	0	0	0	0	0		
Other insurance underwriting	19,567,000	18,985,486	25,387,857	23,972,534	22,214,174	3.06	43.97
Insurance benefits, losses, expenses	17,060,000	16,360,296	20,878,389	21,023,178	20,664,211	4.28	26.36
Net assets of insurance underwriting subsidiaries					0		
Life insurance assets	7,000	5,721	6,352	5,664	4,651	22.36	41.41

	09	/30/2021		09	9/30/2020		12	2/31/2020		12	2/31/2019		12	2/31/2018	
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios															
Insurance underwriting assets / Consolidated assets	41.35			42.46			41.62			44.47			44.11		
Insurance underwriting assets (P/C) / Total insurance underwriting assets	55.31			55.75			55.40			55.72			54.85		
Insurance underwriting assets (L/H) / Total insurance underwriting assets	44.69			44.25			44.60			44.28			45.15		
Separate account assets (L/H) / Total life assets	0.02			0.02			0.02			0.02			0.01		
Insurance activities revenue / Adjusted operating income	71.07			69.86			70.93			68.81			70.63		
Premium income / Insurance activities revenue	99.33			99.34			99.40			99.41			99.31		
Credit related premium income / Total premium income	0			0			0			0			0		
Other premium income / Total premium income	100			100			100			100			100		
Insurance underwriting net income / Consolidated net income	63.86			57.24			77.39			61.11			35.24		
Insurance net income (P/C) / Equity (P/C)	11.07			8.33			14.28			12.91			3.41		
Insurance net income (L/H) / Equity (L/H)	5.27			4.89			2.76			3.86			8.10		
Insurance benefits, losses, expenses / Insurance premiums	87.19			86.17			82.24			87.70			93.02		į .
Reinsurance recovery (P/C) / Total assets (P/C)	3.05			2.57			2.47			3.24			3.55		
Reinsurance recovery (L/H) / Total assets (L/H)	8.06			8.67			8.45			9.12			9.87		
Net assets of insurance underwriting subsidiaries / Consolidated assets	0			0			0			0			0		
Life insurance assets / Tier 1 capital + allowance for loan and lease losses	0.88			0.44			0.55			0.72			0.60		
Broker-Dealer Activities															
Net assets of broker-dealer subsidiaries (\$000)			-									- 1			0
Net assets of broker-dealer subsidiaries (\$000)	0			0			0			0			0		

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### **Foreign Activities**

BHC Name

Dollar Amount in Thousands	09	9/30/2021		09	/30/2020		12	2/31/2020		12	2/31/2019		1:	2/31/2018	
Foreign Activities							•								
Total foreign loans and leases			1,000			1,329			1,158			1,780			2,414
Real estate loans			1,000			1,329	1,158					1,780	2,4		
Commercial and industrial loans			0	0			0					0			
Loans to depository institutions and other banks acceptances			0			0			0			0			0
Loans to foreign governments and institutions		0				0			0			0			0
Loans to individuals			0			0			0			0			0
Agricultural loans			0			0			0			0			0
Other foreign loans			0			0			0			0			0
Lease financing receivables			0			0			0			0			0
							•								
Debt securities		8,89	90,000		9,6	74,952		9,69	92,493		9,0	14,278		7,67	78,286
Interest-bearing bank balances			7,000			8,152	29,521			7,105					8,551
Total selected foreign assets		8,89	98,000		9,6	84,433	9,723,172			9,023,163				7,68	89,251
Total foreign deposits			0		0		0					0			0
Interest-bearing deposits			0		0				0			0			0
Non-interest-bearing deposits			0			0			0			0			0
							•								
	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct	BHC	Peer # 9	Pct
Analysis Ratios		•					•				•				
Yield: Foreign loans	0			0			0			0			0		
Cost: Interest-bearing deposits															
								•			•				
Net Losses as a Percent of Foreign Loans by Type															
Real estate loans															
Commercial and industrial loans															
Foreign governments and institutions															
		•				•	•	•			•			•	
Growth Rates															
Net loans and leases	-24.76			-33.28			-34.94			-26.26			10.89		
Total selected assets	-8.12			7.67			7.76			17.35			-3.73		
Deposits															

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# Servicing, Securitization and Asset Sale Activities—Part 1

						Percent	Change
Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Activity							
Securitization activities	34,402,000	43,113,760	41,385,976	43,581,830	0	-20.21	
1-4 family residential loans	34,402,000	43,113,760	41,385,976	43,581,830	0	-20.21	
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Retained credit exposure	0	0	0	0	0		
1–4 family residential loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Unused commitments to provide liquidity (servicer advance)	0	0	0	0	0		
Seller's interest carried as securities and loans	0	0	0	0	0		
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
Asset-backed commercial paper conduits	0	0	0	0	0	•	
Credit exposure from credit enhancements provided to conduit structures.	0	0	0	0	0		
Liquidity commitments provided to conduit structures	0	0	0	0	0		

Γ	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018
Activity as a Percent of Total Assets					
Securitization activities	16.25	22.26	20.65	25.08	0
1-4 family residential loans	16.25	22.26	20.65	25.08	0
Home equity lines	0	0	0	0	0
Credit card receivables	0	0	0	0	0
Auto loans	0	0	0	0	0
Commercial and Industrial loans	0	0	0	0	0
All other loans and leases	0	0	0	0	0
Asset-backed commercial paper conduits	0	0	0	0	0
Credit exposure from credit enhancements provided to conduit structures	0	0	0	0	0
Liquidity commitments provided to conduit structures	0	0	0	0	0
Percent of Total Managed Assets (On balance-sheet loans and securitized loans)					
1-4 family residential loans	50.47	53.06	52.63	50.23	
Home equity lines	1.75	2.02	1.95	2.25	
Credit card receivables	18.70	17.89	18.53	20.07	
Auto loans and other consumer loans	25.68	24.59	24.19	25.48	
Commercial and industrial loans	0	0	0	0	
All other loans and leases	3.41	2.44	2.70	1.97	·

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# Servicing, Securitization and Asset Sale Activities—Part 2

Γ	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018
Percent of Total Securitization Activities by Type	33,33,232		1-011-0-0	1-011-011	.=, ., .,
Retained credit exposure	0	0	0	0	
1–4 family residential loans	0	0	0	0	
Home equity lines					
Credit card receivables					
Auto loans					
Commercial and industrial loans					
All other loans and leases					
Unused commitments to provide liquidity (servicer advance)	0	0	0	0	
Seller's interest carried as securities and loans	0	0	0	0	
Home equity lines					
Credit card receivables					
Commercial and industrial loans					
Percent of Tier 1 Capital					
Total retained credit exposure					
Total retained credit exposure and asset sale credit exposure					

						Percent	Change
Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
30–89 Days Past Due Securitized Assets							
1-4 family residential loans	100,000	293,878	564,494	617,576	0	-65.97	
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commecial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 30–89 days past due securitized assets	100,000	293,878	564,494	617,576	0	-65.97	
90+ Days Past Due Securitized Assets							
1-4 family residential loans	1,205,000	1,708,392	1,948,936	223,601	0	-29.47	
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total 90+ days past due securitized assets	1,205,000	1,708,392	1,948,936	223,601	0	-29.47	
Total past due securitized assets	1,305,000	2,002,270	2,513,430	841,177	0	-34.82	
Net Losses on Securitized Assets							
1–4 family residential loans	1,000	3,331	3,658	1,699	0	-69.98	
Home equity lines	0	0	0	0	0		
Credit card receivables	0	0	0	0	0		
Auto loans	0	0	0	0	0		
Commercial and industrial loans	0	0	0	0	0		
All other loans and leases	0	0	0	0	0		
Total net losses on securitized assets	1,000	3,331	3,658	1,699	0	-69.98	

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# Servicing, Securitization and Asset Sale Activities—Part 3

	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018
1–89 Days Past Due Securitized Assets Percent of Type	·	•	·	·	
4 family residential loans	0.29	0.68	1.36	1.42	
me equity lines					
edit card receivables					
o loans					
mmercial and industrial loans					
other loans and leases					
al 30–89 days past due securitized assets	0.29	0.68	1.36	1.42	
Days Past Due Securitized Assets Percent of Type	<u> </u>		<u> </u>		
4 family residential loans	3.50	3.96	4.71	0.51	
me equity lines	3.30	3.90	4.71	0.51	
• 7					
edit card receivables					
to loans and other consumer loans					
mmercial and industrial loans					
other loans and leases	2.50	2.00	4.74	0.54	
ral 90+ days past due securitized assets	3.50	3.96	4.71	0.51	
al past due securitized assets percent of securitized assets	3.79	4.64	6.07	1.93	
t Loss on Securitized Assets Percent of Type					
4 family residential loans	0	0.01	0.01	0	
me equity lines					
edit card receivables					
o loans					
mmercial and industrial loans					
other loans and leases					
al net losses on securitized assets	0	0.01	0.01	0	
-89 Days Past Due Managed Assets Percent of Type	<u>.</u>	·	·		
4 family residential loans	0.30	0.64	1.31	1.35	
,	0.30	0.57	0.56	0.38	
me equity lines	0.45	0.45	0.53	0.74	
edit card receivables	0.45	0.43	0.55	0.74	
mmercial and industrial loans	0.00	0.40	0.23	0.40	
other loans and leases	0.22	0.19		0.42	
al managed loans past due 30–89 days	0.30	0.48	0.86	0.95	
+ Days Past Due Managed Assets Percent of Type					
4 family residential loans	3.16	3.61	4.33	0.47	
me equity lines	0	0	0	0	
edit card receivables	0	0	0	0	
mmercial and industrial loans					
other loans and leases	0	0	0	0	
tal managed loans past due 90+ days	1.59	1.92	2.28	0.24	
al Past Due Managed Assets	1.90	2.40	3.15	1.18	
Lancas on Managed Access Paraget (T. )					
t Losses on Managed Assets Percent of Type	201	201	201		
4 family residential loans	-0.01	0.01	0.01	0	
me equity lines	-1.41	-0.34	-0.60	0.04	
edit card receivables	1.68	3.02	2.63	2.74	
mmercial and industrial loans					
other loans and leases	0.26	0.72	0.65	0.68	
	0.36	0.73	0.66	0.74	

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### **Parent Company Income Statement**

						Percent	Change
Dollar Amount in Thousands	09/30/2021	09/30/2020	12/31/2020	12/31/2019	12/31/2018	1-Year	5-Year
Operating Income		<u> </u>	<u>.</u>				
Income from bank subsidiaries	1,629,000	1,615,791	2,272,473	1,830,302	1,472,784	0.82	260.61
Dividends	0	0	0	0	0		
Interest	0	63	67	152	113	-100.00	-100.00
Management and service fees	1,590,000	1,587,381	2,234,610	1,797,475	1,447,362	0.16	264.14
Other income.	39,000	28,347	37,796	32,675	25,309	37.58	158.93
	33,333	25,5	5.,.55	52,515			
Income from nonbank subsidiaries	3,058,000	2,607,626	3,864,100	3,560,461	2,892,893	17.27	617.40
Dividends	0,000,000	14.250	307.200	336.600	342.458	-100.00	-100.00
	0	14,230	71	71	71	-100.00	-100.00
Interest	2,905,000	2.582.170	3.542.467	3,127,686	2.442.575	12.50	1027.12
Management and service fees		,,	-1- 1 -	, ,	, ,		
Other income.	153,000	11,206	14,362	96,104	107,789	1265.34	44.92
Income from subsidiary holding companies	0	68,749	451,949	310,729	207,731	-100.00	-100.00
Dividends	0	67,500	450,672	300,000	200,000	-100.00	
Interest	0	1,249	1,277	10,729	7,731	-100.00	-100.00
Management and service fees	0	0	0	0	0		
Other income.	0	0	0	0	0		
		<u>.</u>	<u>.</u>				
Total income from subsidiaries	4,687,000	4.292.166	6.588.522	5,701,492	4.573.408	9.20	433.47
	7 7	, , , , , ,	-,,-		, , , , , , ,		
Securities gains (losses)	-7,000	-2,975	-5,464	-15,270	-3,912		
Other operating income	7,262,000	6,721,334	8,983,426	8,678,699	7,957,088	8.04	31.43
Other operating income	7,202,000	0,721,004	0,300,420	0,070,033	7,307,000	0.04	31.43
Total aparating income	11,942,000	11,010,525	15,566,484	14,364,921	12,526,584	8.46	86.93
Total operating income	11,342,000	11,010,323	13,300,404	14,304,921	12,320,364	0.40	00.93
Onereting Frances							
Operating Expenses	3.781.000	3,458,065	4.697.091	3.848.441	3,160,322	9.34	419.92
Personnel expenses	-, - ,	-,,	1 1	-11			
Interest expense	2,000	5,313	6,451	7,994	6,893	-62.36	-46.88
Other expenses	7,256,000	7,150,438	9,293,878	8,934,224	8,735,396	1.48	33.21
Provision for loan and lease losses	0	-824	-981	1,566	-612		-100.00
Total operating expenses	11,039,000	10,612,992	13,996,439	12,792,225	11,901,999	4.01	78.62
Income (loss) before taxes	1,077,000	325,669	1,695,318	1,871,712	624,585	230.70	417.14
Applicable income taxes (credit)	-125,000	-138,780	-147,459	-36,155	-131,145		
Extraordinary items							
Income before undistributed income of subsidiaries	1,202,000	464,449	1,842,777	1,907,867	755,730	158.80	361.27
			·				
Equity in undistributed income of subsidiaries	1,864,000	1,878,187	2,045,252	2,197,637	1,536,086	-0.76	108.34
Bank subsidiaries	0	0	0	0	0		
Nonbank subsidiaries	2,006,000	1,117,146	1,925,864	1,302,708	591,615	79.56	666.63
Subsidiary holding companies.	-142,000	761.041	119,388	894.929	944.471	, 0.00	000.00
Substituting Companies	-142,000	701,041	110,000	034,323	J77,471		
Net income (loss)	3,066,000	2.342.636	3.888.029	4.105.504	2.291.816	30.88	165.39
Net illoutie (i022)	3,000,000	2,342,036	3,000,029	4,105,504	2,291,616	30.08	100.39
Mamazanda							
Memoranda							
Bank net income	0	0	0	0	0	<b></b> 00	
Nonbank net income	2,006,000	1,131,396	2,233,064	1,639,308	934,073	77.30	517.97
Subsidiary holding companys' net income	-142,000	828,541	570,060	1,194,929	1,144,471		

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### **Parent Company Balance Sheet**

		% of		% of		% of				
		Total		Total		Total			Percent	Change
Dollar Amount in Thousand	09/30/2021	Assets	09/30/2020	Assets	12/31/2020	Assets	12/31/2019	12/31/2018	1-Year	5-Year
Assets	09/30/2021	7 100010	09/30/2020	7 100010	12/31/2020	, 100010	12/31/2019	12/31/2010	1-1 cai	J-1 cai
Investment in bank subsidiaries	. 383,000	0.70	271,693	0.51	376,906	0.70	374,015	221,105	40.97	152.16
Common and preferred stock			271,093	0.51	0	0.70	0	0	40.57	102.10
·			0		0	0	0	0		
Excess cost over fair value		_	0	0	0	0	0	0		
Loans, advances, notes, and bonds		0.70	271,693	0.51	376,906	0.70	374,015	221,105	40.97	152.16
Other receivables  Investment in nonbank subsidiaries		40.35	19,582,830	36.43	20,672,958	38.24	17,552,207	16,560,080	13.23	48.49
		37.28	18,024,866	33.53	19,004,355	35.15	15,932,439	15,140,149	13.64	48.50
Common and preferred stock		0	10,024,000		19,004,333	0	15,932,439	15,140,149	13.04	46.50
Excess cost over fair value		0.04	0	0	0	0	0	0		
Loans, advances, notes, and bonds		3.04	1,557,964	2.90	1,668,603	3.09	1,619,768	1,419,931	7.13	46.51
Other receivables		18.09	12,073,337	22.46	11,337,855	20.97	10,633,387	9,428,080	-17.69	19.09
Investment in subsidiary holding companies		18.09	12,073,337	22.45	11,334,492	20.96	10,633,367	9,428,080	-17.64	22.05
Common and preferred stock		_		22.45		20.96	10,118,740	9,109,111	-17.04	22.05
Excess cost over fair value.		_	0	0	0	0	509,200	318,000		-100.00
Loans, advances, notes, and bonds		+	6,177	0.01	3,363	0.01	,		-100.00	-100.00
Other receivables		0	6,177	0.01	3,363	0.01	5,447	969	-100.00	-100.00
Assets Excluding Investment in Subsidiaries										
Net loans and leases		0.20	238,158	0.44	202,146	0.37	467,984	305,382	-53.39	-85.59
Securities	13,961,000	25.41	13,676,829	25.44	13,781,776	25.49	12,838,726	8,068,053	2.08	49.51
Securities purchased (reverse repos)	. 0	0	0	0	0	0	0	0		
Cash and due from affiliated depository institution	. 23,000	0.04	15,581	0.03	29,848	0.06	35,413	41,825	47.62	-11.04
Cash and due from unrelated depository institution	. 44,000	0.08	67,404	0.13	92,951	0.17	104,421	243,704	-34.72	-79.49
Premises, furnishings, fixtures and equipment	1,360,000	2.48	1,433,209	2.67	1,372,480	2.54	1,456,764	1,455,664	-5.11	4.78
Intangible assets	. 0	0	0	0	0	0	333,680	401,720		-100.00
Other assets	6,953,000	12.65	6,394,674	11.90	6,197,166	11.46	5,261,749	6,547,830	8.73	19.25
Balance due from subsidiaries and related institutions	. 0	0	0	0	0	0	0	0		
Total assets	54,946,000	100.00	53,753,715	100.00	54,064,086	100.00	49,058,346	43,273,443	2.22	33.42
Liabilities and Capital										
Deposits	. 0	0	0	0	0	0	0	0		
Securities sold (repos)			0		0	0	0	0		
Commercial paper			0	0	0	0	0	0		
Other borrowings 1 year or less		0	0	0	0	0	20.154	0		-100.00
Borrowings with maturity over 1 year		0.20	236,595	0.44	200,790	0.37	440,161	306,082	-53.51	-85.29
Subordinated notes and debentures		0	0	0	0	0	0	0		
Other liabilities		23.70	13,088,483	24.35	12,675,525	23.45	12,488,396	11,117,008	-0.50	31.43
Balance due to subsidiaries and related institutions		1.63	902,682	1.68	854,262	1.58	666,937	657,238	-0.52	24.79
Total liabilities		25.54	14,227,760	26.47	13,730,577	25.40	13,615,648	12,080,328	-1.38	22.51
Equity Capital		74.46	39,525,955	73.53	40,333,509	74.60	35,442,698	31,193,115	3.51	37.63
Perpetual preferred stock (income surplus)		0	0	0	0	0	0	0		
Common stock			0		0	0	0	0		
Common surplus		0	0		0	0	0	0		
Retained earnings		_	37,112,584	69.04	37,975,401	70.24	35,255,987	32,518,510	9.24	39.13
Accumulated other comprehensive income		0.68	2,413,371	4.49	2,358,108	4.36	186,711	-1,325,395	-84.54	188.14
Other equity capital components		0	0	0	0	0	0	0		-100.00
Total liabilities and equity capital		_	53,753,715		54,064,086	_	49,058,346	43,273,443	2.22	33.42
	2 1,0 10,000		22,. 00,. 10	,	2 1,00 1,000		12,300,010			JUI 12
Memoranda	_		^				T	0		
Loans and advances from bank subsidiaries			0		0	0	0			
Loans and advances from nonbank subsidiaries							0	0		
Notes payable to subsidiaries that issued TPS		_	0.44.800	0 45	0	0	0	0	F7 40	
Loans and advances from subsidiary holding companies			241,800	0.45	176,800	0.33	0	0	-57.40	
Subordinated and long-term debt 1 year or less		_	0	0	0	0	0	0		
Guaranteed loans to banks, nonbanks, and holding companies	0	0	0	0	0	0	0	0		

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# Parent Company Analysis—Part 1

	09	9/30/2021		09	9/30/2020		12	2/31/2020		12	2/31/2019		1:	2/31/2018	
		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct		Peer # 9	Pct
Profitability	Billo	1 001 11 0	1 00	Billo	1 001 // 0	1 01	Billo	11 001 11 0	1 01	D110	11 001 11 0	1 00	Billo	11 001 11 0	1 00
Net income / Average equity capital	10	1		8.24			10.12			11.87			7.39		T
Bank net income / Average equity investment in banks															1
Nonbank net income / Average equity investment in nonbanks	13.57			9.03			13.01			10.65			6.16		1
Subsidiary HCs net income / Average equity investment in sub HCs	-1.83			9.61			4.97			12.10			13.14		1
Bank net income / Parent net income	0			0			0			0			0		1
Nonbank net income / Parent net income	65.43			48.30			57.43			39.93			40.76		1
Subsidiary holding companies' net income / Parent net income				35.37			14.66			29.11			49.94		
Leverage															
Total liabilities / Equity capital	34.29	1		36			34.04			38.42			38.73		
Total debt / Equity capital	0.27			0.60			0.50			1.30			0.98		1
Total debt + notes payable to subs that issued TPS / Equity capital	0.27			0.60			0.50			1.30			0.98		1
Total debt + Loans guaranteed for affiliate / Equity capital	0.27			0.60			0.50			1.30			0.98		<b>†</b>
Total debt / Equity capital – excess over fair value	0.27			0.60			0.50			1.30			0.98		1
Long-term debt / Equity capital	0.27			0.60			0.50			1.24			0.98		<b>†</b>
Short-term debt / Equity capital	0			0			0			0.06			0		1
Current portion of long-term debt / Equity capital	0			0			0	1		0			0	1	1
Excess cost over fair value / Equity capital	0			0			0			0			0		1
Long-term debt / Consolidated long-term debt	4.05			22.20			6.64			34.21			19.73		
Double Leverage		•						•			•			•	
•	74.35	1		76.13			75.22			73.50			77.74		
Equity investment in subs / Equity capital	79.42			80.78			80.30			80.58			84.02		_
Equity investment in subs / Equity cap, Qual TPS + other PS in T1	13.42			00.70			00.30			00.00			04.02		+
Total investment in subs / Equity cap, Qual TPS + other PS in T1															+
														1	
Double Leverage Payback					1	-									_
Equity investment in subs – equity cap / Net income (X)	-2.57			-3.02			-2.57			-2.29			-3.03		
Equity investment in subs – equity cap / Net income-div (X)								L						L	
Coverage Analysis															
Operating income-tax + noncash / Operating expenses + dividends	112.46			108.27			115.46			116.21			110.15		
Cash from ops + noncash items + op expense / Op expense + dividend	111.86			107.63			113.05			118.44			113.27		
Adjusted cash flow / Operating expenses + repaid long-term debt + dividends	100.24			100.85			103.35			102.64			104.97		
Pretax operating income + interest expense / Interest expense	53,950			6,229.66			26,379.93			23,513.96			9,161.15		
Pretax op inc + interest expense + trust pref / Interest expense + trust pref	53,950			6,229.66			26,379.93			23,513.96			9,161.15		
Dividends + interest from subsidiaries / Interest expense + dividends	0			1,563.37			11,770.07			8,100.48			7,984.52		
Fees + other income from subsidiaries / Salary + other expenses	42.47			39.68			41.66			39.54			33.82		
Net income / Current part of long-term debt + preferred dividends (X)															
Other Ratios															
Net assets that reprice within 1 year / Total assets	-2.40			-3.71			-1.80			-0.52			-0.97		
Past Due and Nonaccrual as a Percent of Loans and Leases															
90+ days past due	0			0.01			0.04			0.01			0.01		T
Nonaccrual	0			0			0			0			0		1
Total	0			0.01			0.04			0.01			0.01		1
Guaranteed Loans as a Percent of Equity Capital															
To bank subsidiaries	0	T .		0		1	0			0			0		_
To nonbank subsidiaries	0			0			0			0			0		+
To subsidiary holding companies.	0			0			0			0			0		+
To subsidiary notating companies.	0			0			0			0			0		+
	0			0			0			0			0		
As a Percent of Consolidated Holding Company Assets						-									
Nonbank assets of nonbank subsidiaries	34.37			35.88			35.17			36.97			37.05		+
Combined thrift assets (reported only by bank holding companies)	0 10			0			0			0			0 10		+
Combined foreign nonbank subsidiary assets	0.40	L		0.43			0.41			0.45			0.46		Ь

SAN ANTONIO, TX

City/State

 1447376
 RSSD Number
 11 FR Dist.
 9 Peer #
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### Parent Company Analysis—Part 2

Secret of Dividends Parial   Secret of Dividends Proximal Subsidiaries   Secret of Bank Subsidiaries   Secret of Sank Net Income From bank subsidiaries   Secret of Nonbank Net Income Widends from nonbank Subsidiaries   Secret of Nonbank Net Income Widends from nonbank Subsidiaries   Secret of Nonbank Net Income Widends from nonbank Subsidiaries   Secret of Nonbank Net Income Widends from nonbank Subsidiaries   Secret of Subsidiary Holding companies   Se		09	9/30/2021		09	/30/2020		12	2/31/2020		12	2/31/2019		12	2/31/2018	
				Pct			Pct			Pct			Pct			Pc
violenche discharder / Income before undistributed mone.         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0	Pavout Ratios — Parent	Billo	11 001 11 0	1 00	Dilo	1 001 11 0	1 00	D110	11 001 11 0	1 00	Billo	11 001 11 0	1 00	Billo	11 001 11 0	1.0
violand a socialized / Net Income.         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0	•	0			0			n			0			0		
10   8.24   10.12   11.87   7.39																+
Second   Column   C														_		+
widends from banks subsidiaries         Image: Control of the subsidiaries <t< td=""><td>Net Income – dividends / Average equity</td><td>. 10</td><td></td><td></td><td>0.24</td><td></td><td></td><td>10.12</td><td></td><td></td><td>11.07</td><td></td><td></td><td>7.39</td><td></td><td></td></t<>	Net Income – dividends / Average equity	. 10			0.24			10.12			11.07			7.39		
visidends from norbank subsidiaries         Image: Companies subsidiaries	Percent of Dividends Paid															
vidends from subsidiary holding companies.         Image: Companies of the c	ividends from bank subsidiaries															
Disidentified From all subsidiaries	ividends from nonbank subsidiaries															
Second of Bank Net Income	ividends from subsidiary holding companies															
Value   Valu	Dividends from all subsidiaries															
Value   Valu	avout Ratios — Subsidiaries:															
Interest income from bank subsidiaries	•															
Interest income from bank subsidiaries			1													$\overline{}$
Angement and service fees from bank subsidiaries																+
Interince from bank subsidiaries			<del> </del>									<del> </del>				+
Operating income from bank subsidiaries	•		-	-								-				+
																+
widends from norbank subsidiaries         0         1.26         1.376         20.53         36.66         Increased to the property of the prope	Operating income from bank subsidiaries															_
1	ercent of Nonbank Net Income															
144.82   229.23   158.64   190.79   261.50	vidends from nonbank subsidiaries				1.26			13.76			20.53			36.66		
1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55	terest income from nonbank subsidiaries				0			0			0			0.01		
1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.54   2.30   4.58   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55   1.55	anagement and service fees from nonbank subsidiaries	. 144.82			228.23			158.64			190.79			261.50		
152.44   230.48   173.04   217.19   309.71	her income from nonbank subsidiaries				0.99			0.64			5.86			11.54		
Second of Subsidiary Holding Companies   Net Income   N					230.48			173.04			217.19			309.71		1
widends from subsidiary holding companies         8.15         79.06         25.11         17.48         17.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.48         1.				•			•									
Derest income from subsidiary holding companies.			1		9.15			70.06	l	I I	25 11	1	1 1	17.49	I	_
Departing income from subsidiary holding companies   Departing income from subsidiaries   Departing income from nonbank subsidiaries   Departing income from subsidiary holding companies   Departing income from su	, ,															+
her income from subsidiary holding companies																+
Sependence on Subsidiaries:   Sepe														_		+
### Part of Total Operating Income vidends from bank subsidiaries: ### Part of Total Operating Income vidends from bank subsidiaries ### Operating Income from nonbank subsidiaries ### Operating Income														_		+
Servent of Total Operating Income   Vidends from bank subsidiaries   0   0   0   0   0   0   0   0   0	Operating income from subsidiary holding companies				8.30			79.28			26			18.15		
Vidends from bank subsidiaries   0   0   0   0   0   0   0   0   0	ependence on Subsidiaries:															
terest income from bank subsidiaries	ercent of Total Operating Income															
13.31	ividends from bank subsidiaries				0			0			0			0		
ther income from bank subsidiaries	terest income from bank subsidiaries	. 0			0			0			0			0		
13.64   14.67   14.60   12.74   11.76	anagement and service fees from bank subsidiaries	. 13.31			14.42			14.36			12.51			11.55		
vidends from nonbank subsidiaries         0         0.13         1.97         2.34         2.73         Lerest income from nonbank subsidiaries         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 </td <td>ther income from bank subsidiaries</td> <td>. 0.33</td> <td></td> <td></td> <td>0.26</td> <td></td> <td></td> <td>0.24</td> <td></td> <td></td> <td>0.23</td> <td></td> <td></td> <td>0.20</td> <td></td> <td></td>	ther income from bank subsidiaries	. 0.33			0.26			0.24			0.23			0.20		
terest income from nonbank subsidiaries.	Operating income from bank subsidiaries	. 13.64			14.67			14.60			12.74			11.76		
erest income from nonbank subsidiaries	vidends from nonbank subsidiaries	0			0.13			1.97			2 34			2 73		т
24.33   23.45   22.76   21.77   19.50   21.66   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.50   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.77   21.7																+
1.28																+-
25.61   23.68   24.82   24.79   23.09	6															+
vidends from subsidiary holding companies																+
erest income from subsidiary holding companies	Operating income nonninonbank subsidiaries	. 25.01			23.00			24.02			24.73			25.05		
anagement and service fees from subsidiary holding companies																
her income from subsidiary holding companies	erest income from subsidiary holding companies				0.01			0.01			0.07			0.06		$\perp$
ther income from subsidiary holding companies	anagement and service fees from subsidiary holding companies	0			0			0			0			0		1
Operating income from subsidiary holding companies. 0 0.62 2.90 2.16 1.66 pans and advances from subsidiaries / Short term debt. 0	ther income from subsidiary holding companies	. 0			0			0			0			0		
					0.62			2.90			2.16			1.66		L
	vans and advances from subsidiaries / Short term debt										0					$\overline{}$
			<u> </u>		102.20			88.05				<u> </u>		0		+